

October 26, 2006

International Profit Associates, Inc.
1250 Barclay Boulevard
Buffalo Grove, IL 60089

Gentlemen:

I, as Secretary/Treasurer/Part-Owner of _____, would like to take this opportunity to thank you for finding us! We have needed guidance and training like this since we opened the doors in 1999, but we didn't know where to find it. I believe that by using the methods and new tools that have been taught us we will greatly increase productivity, management and best of all, our business should generate a substantial increase in net profits.

We also want to let you know what a great job Mr. _____ has done for us. He has been extremely helpful and patient with making everything clear to us. We have not had any computers before so he has shown us how to use them, step-by-step. I feel that these spreadsheets _____ has set up for us will allow me to perform tasks that would have taken me hours to do manually, can now be done in much less time.

We have sincerely enjoyed working with _____ . We will miss him when he goes. He has truly been a joy to work with as part of the _____ team! He even brought me a birthday cake on my birthday on October 24!! THANKS AGAIN!

Sincerely,

A handwritten signature in dark ink, appearing to be a cursive name, possibly "Adrian".