

October 26, 2006

International Profit Associates
1250 Barclay Blvd.
Buffalo Grove, IL 60089

During the initial interview process, I was asked where (I) most needed help with my business. I felt that I needed to be in control of my business and not my business controlling me.

To that end _____ has reorganized my chart of accounts and put in place simple and effective reports so that I can gain control of my business. For the first time since I started my business I can truly say that I now know what my actual costs of labor and material are for any particular job. I now have a simple estimating form that gives me the break even point and the desired profit margin.

_____ has also prepared a simple but effective marketing plan to help drive forward my sales. I have hired a part time book keeper and with _____'s help she is able to provide me the weekly and monthly reports needed for me to guide and control my business.

To say the least this has been an eye opening experience. I now have the tools and knowledge to move my business forward to the next level.

Regards

A handwritten signature in black ink, appearing to be a stylized name, possibly "John", written over a horizontal line.